

# IMPROVING FLORIDA'S Workforce, Economy, and Natural Resources

UF/IFAS Extension partners with state agencies, professional organizations, and pest management and landscaping businesses to provide training that helps thousands of Florida's workers improve their skills, knowledge and job opportunities.

#### Between 2007 and 2019:

- **38,600** pesticide applicator licensees trained,
- **53,900** certified in Green Industry Best Management Practices, and
- **3,600** attended the UF/IFAS Pest Management University.

#### UF/IFAS pesticide programs support:

**56,000**

pest control workers and pesticide applicators with a wage base of

**\$1.91 billion**

**3,074**

new and renewal pesticide applicator licenses in 2019

**\$62 million**

in economic benefit to the state.<sup>1</sup>

**24%**

of applicator licenses issued in 2019 went to

**state & local government employees.**



**\$27,610**  
ANNUAL  
WAGE



**\$34,060**  
ANNUAL  
WAGE

Average annual wage is

**23% or  
\$6,448**

higher for licensed applicators.

#### Economic Benefits

- A well-trained workforce
- Higher profits and lower costs for Green Industry businesses
- Reduced liability
- Less damage due to termites and bed bugs

#### Environmental/Health Benefits

- Reduced chemical exposure
- Safe and effective pesticide use
- A safer water supply, safer environment

\*Direct benefit of \$20m due to salary differential (\$6,448 x 3,074) and additional \$42m in indirect benefits due to additional income being spent in the economy.