UF/IFAS Extension partners with state agencies, professional organizations, and pest management and landscaping businesses to provide training that helps thousands of Florida’s workers improve their skills, knowledge and job opportunities.

Between 2007 and 2019:
- 38,600 pesticide applicator licensees trained,
- 53,900 certified in Green Industry Best Management Practices, and
- 3,600 attended the UF/IFAS Pest Management University.

Economic Benefits
- A well-trained workforce
- Higher profits and lower costs for Green Industry businesses
- Reduced liability
- Less damage due to termites and bed bugs

Environmental/Health Benefits
- Reduced chemical exposure
- Safe and effective pesticide use
- A safer water supply, safer environment

UF/IFAS pesticide programs support:
- 56,000 pest control workers and pesticide applicators with a wage base of $1.91 billion
- 3,074 new and renewal pesticide applicator licenses in 2019
- $62 million in economic benefit to the state.²

24% of applicator licenses issued in 2019 went to state & local government employees.

Average annual wage is 23% or $6,448 higher for licensed applicators.

Between 2007 and 2019:
- $27,610 ANNUAL WAGE
- $34,060 ANNUAL WAGE

Direct benefit of $20m due to salary differential ($6,448 x 3,074) and additional $42m in indirect benefits due to additional income being spent in the economy.

Updated April 2020