

# IMPROVING FLORIDA'S Workforce, Economy, and Natural Resources

**UF/IFAS Extension partners with state agencies, professional organizations, and pest management and landscaping businesses to provide training that helps thousands of Florida's workers improve their skills, knowledge and job opportunities.**

**Between 2007 and 2016:**

- **30,000** pesticide applicator licensees trained,
- **41,000** certified in Green Industry Best Management Practices, and
- **2,600** attended the UF/IFAS Pest Management University.

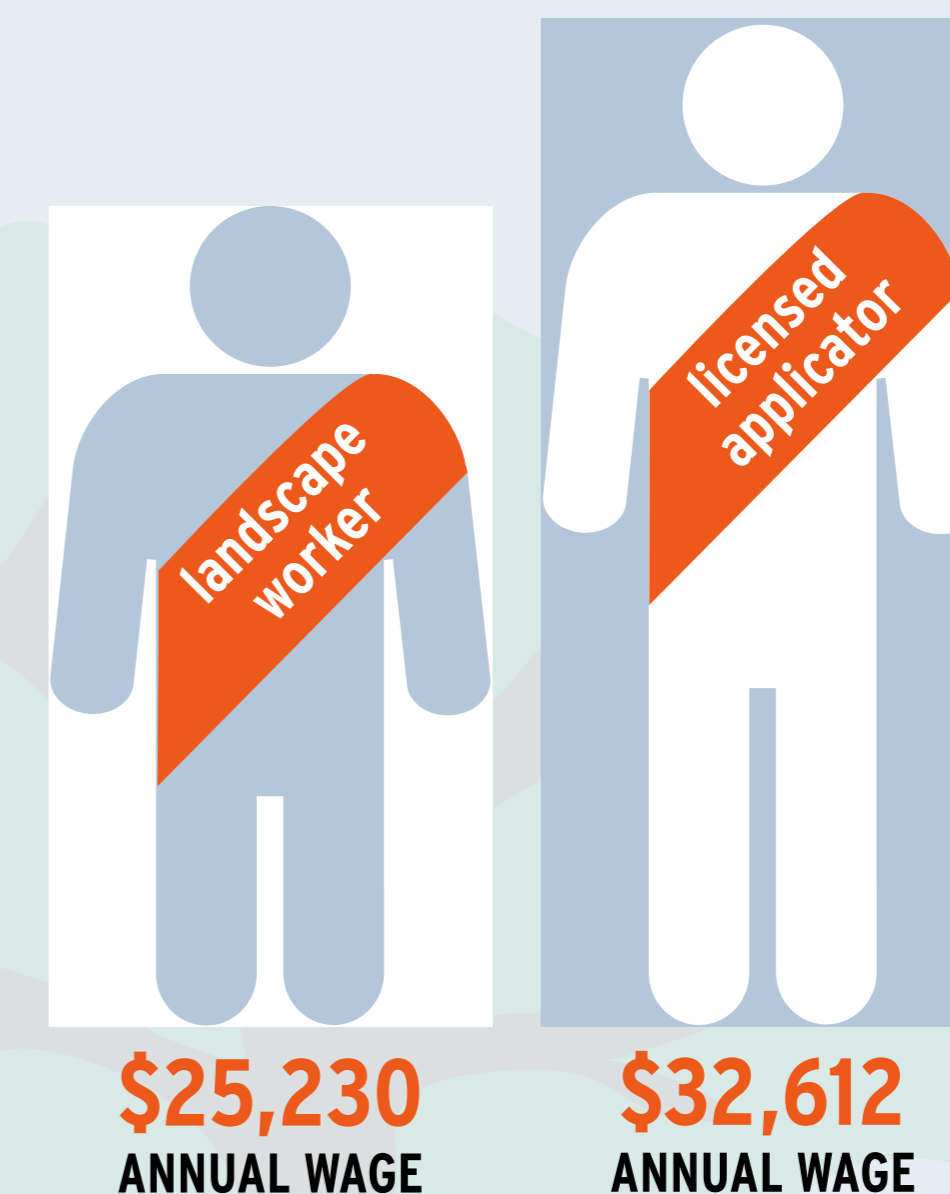
## UF/IFAS pesticide programs support:

**55,000**  
pest control workers and pesticide applicators with a wage base of  
**\$1.75 billion**

**2,975**  
new and renewal pesticide applicator licenses in 2015

**\$55 million**  
in economic benefit to the state.<sup>1</sup>

**21%**  
of applicator licenses issued in 2016 went to  
**state & local government** employees.



Average annual wage is  
**33%** or  
**\$8,382**  
higher for licensed applicators.

### Economic Benefits

- A well-trained workforce
- Higher profits and lower costs for Green Industry businesses
- Reduced liability
- Less damage due to termites and bed bugs

### Environmental/Health Benefits

- Reduced chemical exposure
- Safe and effective pesticide use
- A safer water supply, safer environment

\*Direct benefit of \$25m due to salary differential (\$8,382x 2,975) and additional \$30m in indirect benefits due to additional income being spent in the economy.